



SPARK improvement

COACHING KATA - PLANNING PHASE QUESTIONS

- Q1 What is your **Challenge**? *If Challenge Statement not defined, ask: What are you trying to achieve?*
- Q2 Where are you now in the Improvement Kata process?
- Q3 What did you plan as your last step?
What did you expect?
What actually happened? *Consider asking: How did that make you feel?*
What did you learn?
- Q4 What is your **Next Step**?
What do you expect? *Consider asking: What do you expect to learn? To feel?*
- Q5 Is there anything currently in your way of taking this step?
- Q6 How quickly can we **go and see** what you have **learned** from that step?



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COACHING KATA - EXECUTING PHASE QUESTIONS

- Q0 What is your **Challenge**?
- Q1 What is your **Target Condition**?
- Q2 What is your **Current Condition**? *Consider asking: What is the gap between your TC and your CC?*
What did you plan as your last step?
What did you expect?
What actually happened? *Consider asking: How did that make you feel?*
What did you learn?
- Q3 What **Obstacles** do you think are preventing you from reaching your Target Condition?
Which one are you addressing now?
- Q4 What is your **Next Step**?
What do you expect? *Consider asking: What do you expect to learn? To feel?*
- Q5 How quickly can we **go and see** what you have **learned** from that step?